NEXION Group

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NEXION and Aryaka Expand Cloud-First Networking Presence into New Zealand

Highlights

- **NEXION to deploy its first international OneCloud node in Auckland, New Zealand.**

- **Agreement reached with Aryaka to build an SD-WAN network node in Auckland.**

- **Marks the first milestone in NEXION's plan to build a global Hybrid-Cloud network.**

- **Completed installation of NEXION's first Aryaka SD-WAN network node in Perth, Western Australia.**

NEXION Networks Pty Ltd (**NEXION**), a wholly owned subsidiary of NEXION Group Ltd (**ASX:NNG**) and Aryaka Networks, Inc. (**Aryaka**) have today agreed to build a SD-WAN network point of presence (PoP) in Auckland, New Zealand and will begin the planning and procurement process immediately. This will be the third Aryaka network node deployed in the Australia/New Zealand region after Sydney and Perth and the second deployed by NEXION.

NEXION's expansion into Auckland is its first step toward deployment of a global Hybrid Cloud network, interconnected with high-speed data connectivity using the Aryaka network.

The new Auckland node comes on the back of the successful deployment by NEXION of Aryaka's Perth PoP in Western Australia. The Perth Aryaka network node now allows NEXION and Aryaka to provide fast, high-capacity, diverse, redundant, international data transit into and, out of Australia via Perth to complement Aryaka's existing node in Sydney. These two new Aryaka PoP's will give NEXION's clients in Perth and Auckland immediate access to high speed, guaranteed low latency international bandwidth to 40+ global locations already on the Aryaka network, freeing them from reliance on expensive, slow-to-deploy, cumbersome, traditional telco solutions.

Each additional OneCloud node and Aryaka PoP increases NEXION's capacity to generate long-term, high-value recurring revenue from Hybrid-Cloud hosting and high-speed data connectivity services.

Paul Glass, NEXION Group's CEO noted: "Auckland and Perth are both key cities where local and global companies are looking to embrace managed network security with substantial data throughput using SD-WAN solutions to link sites across the region and around the world. Aryaka is a key partner of ours, and the combination of NEXION's Hybrid Cloud hosting and Aryaka's SD-WAN global data connectivity provides a turnkey solution for companies of all sizes. We look forward to expanding our operations into New Zealand'.

Paul Thompson, Managing Director, Australia & New Zealand at Aryaka said: *"The first PoP in New Zealand will further enhance our software-defined network optimization and access capabilities in the region and open up new Cloud networking markets for our partners."*

"Partnering with NEXION is very valuable to us. The addition of Auckland as a new PoP, deployed and procured by NEXION further expands our Global SD-WAN into key areas of growth. The collaboration

enhances our Go-To-Market motion and reach in the ANZ region immensely. It's all about how we can work with NEXION to provide our mutual customers the best Private Cloud, WAN solutions, a dynamic Content Delivery Network, Secure Remote Access and a private core network or internet connectivity for QoS and best-effort types of applications. Choice of connectivity is combined with a comprehensive set of cloud-first services ranging from application acceleration, cloud networking and integrated security with a single management interface – all delivered by a world-class organization like NEXION .", said Thompson.

NEXION's Business

NEXION offers Private Cloud Infrastructure coupled with Public Cloud products such as Amazon AWS and Microsoft Azure to create a Hybrid Cloud service called OneCloud. NEXION uses software-defined wide-area network (SD-WAN) technology to connect its corporate customers to its OneCloud Nodes. OneCloud Nodes consists of compute and storage capacity, bonded globally via SD-WAN that customers rent to deploy their corporate applications and integrate their operations into Public Cloud services.

Public Cloud offers agility, elasticity and scalability on a global basis. Companies embrace Public Cloud to make their information technology services more responsive to the needs of their businesses. By shifting workloads to the Cloud, businesses can make great strides in reducing costs and boosting productivity. This allows them to focus on their core operations and more quickly pivot to new market opportunities. However, Public Cloud is not always the best solution. It may be relatively expensive for a particular compute or storage workload, too slow if it is not in-region or perceived as less secure than a Private Cloud equivalent. Hybrid Cloud thus evolved as companies embraced different models of Public, Private, and on-site solutions to meet the diverse requirements their business units have, globally.

The Hybrid Cloud segment is one of the fastest growing segments of the IT industry today as corporations accelerate their migration from traditional owner-operated compute resources to pay-as-you-go platforms. NEXION's core business is in the sweet spot of this irreversible trend.

NEXION owns its own data centre in Belmont, Western Australia, from which it centrally controls its growing network of OneCloud and Aryaka SD-WAN infrastructure. NEXION is a full-stack information technology service provider offering sales of associated information technology, project management and support services that complement its Hybrid Cloud infrastructure service.

Growth Strategy

NEXION aims to become a global operator of Hybrid Cloud infrastructure interconnected by SD-WAN networks. The Company currently operates in Perth, Adelaide and Melbourne and intends to deploy OneCloud Nodes in strategic locations globally.

Global data networks are the arteries of the Cloud and NEXION has a global-first agreement with Aryaka to leverage their network to provide connectivity to NEXION's OneCloud Nodes. Aryaka is a Silicon Valley global leader in software-defined wide area networking (SD-WAN) and is integral to NEXION's global expansion. With Aryaka's SD-WAN network, NEXION is 'live' in 40+ Aryaka locations globally and will continue to work with Aryaka to integrate new OneCloud nodes in strategic locations around the world.

Shareholders or other interested parties can contact the following person they have queries:

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This announcement has been authorized by the Board of NEXION Group Ltd.