# Appendix 4C

## Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity	
Nexion Group Ltd	
ABN	Quarter ended ("current quarter")
48 628 415 887	31 March 2021

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (9 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	525	1,989
1.2	Payments for		
	(a) research and development		
	<ul> <li>(b) product manufacturing and operating costs – relating to current quarter</li> </ul>	(870)	(2,678)
	<ul> <li>(b) product manufacturing and operating costs –payments relating to amounts owing prior to the current quarter, pre- IPO</li> </ul>	(602)	-
	(c) advertising and marketing	(7)	(36)
	(d) leased assets	(50)	(120)
	(e) staff costs	(425)	(760)
	(f) administration and corporate costs	(628)	(1,628)
1.3	Dividends received (see note 3)		
1.4	Interest received		
1.5	Interest and other costs of finance paid	(40)	(103)
1.6	Income taxes paid		
1.7	Government grants and tax incentives	199	308
1.8	Other (provide details if material)		
1.9	Net cash from / (used in) operating activities	(1,898)	(3,028)

2.	Cash flows from investing activities	
2.1	Payments to acquire or for:	
	(a) entities	
	(b) businesses	
	(c) property, plant and equipment	(6)

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (9 months) \$A'000
	(d) investments		
	(e) intellectual property		
	(f) other non-current assets		
2.2	Proceeds from disposal of:		
	(a) entities		
	(b) businesses		
	(c) property, plant and equipment		
	(d) investments		
	(e) intellectual property		
	(f) other non-current assets		
2.3	Cash flows from loans to other entities		
2.4	Dividends received (see note 3)		
2.5	Other (provide details if material)		
2.6	Net cash from / (used in) investing activities	(6)	(6)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	8,000	8,000
3.2	Proceeds from issue of convertible debt securities		1,215
3.3	Proceeds from exercise of options		
3.4	Transaction costs related to issues of equity securities or convertible debt securities	(625)	(625)
3.5	Proceeds from borrowings		
3.6	Repayment of borrowings		
3.7	Transaction costs related to loans and borrowings		
3.8	Dividends paid		
3.9	Other (provide details if material)		
3.10	Net cash from / (used in) financing activities	7,375	8,590

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	224	139
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(1,898)	(3,028)

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (9 months) \$A'000
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(6)	(6)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	7,375	8,590
4.5	Effect of movement in exchange rates on cash held		
4.6	Cash and cash equivalents at end of period	5,695	5,695

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the	Current quarter \$A'000	Previous quarter \$A'000
	consolidated statement of cash flows) to the related items in the accounts	31 March 2021	31 Dec 2020
5.1	Bank balances	5,695	224
5.2	Call deposits		
5.3	Bank overdrafts		
5.4	Other (provide details)		
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	5,695	224

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	(392)
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
The a	mount in item 6.1 relates to directors' fees for varying periods.	L
	f any amounts are shown in items 6.1 or 6.2, your quarterly activity report must includ ation for, such payments.	le a description of, and an

7.	Finance Note: the arranger
	Add note sources o
7.1	Loan fa
7.2	Credit s
7.3	Other (p
7.4	Total fi
7.5	Unused
7.6	Include rate, ma facilities
	include
8.	Estima
8.1	Net cas
8.2	Cash a
8.3	Unused
8.4	Total av
8.5	Estima item 8.
	Note: if th figure for
8.6	If item 8
	8.6.1
	Answer
	8.6.2
	Answer

<b>Financing facilities</b> Note: the term "facility' includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
Loan facilities		
Credit standby arrangements		
Other (please specify)		
Total financing facilities		
Unused financing facilities available at qu	arter end	
Include in the box below a description of eac rate, maturity date and whether it is secured facilities have been entered into or are propo include a note providing details of those facili	or unsecured. If any add sed to be entered into af	itional financing

8.	Estimated cash available for future operating activit	ties \$A'000	
8.1	Net cash from / (used in) operating activities (item 1.9)	(1,898)	
8.2	Cash and cash equivalents at quarter end (item 4.6)	5,695	
8.3	Unused finance facilities available at quarter end (item 7.5)		
8.4	Total available funding (item 8.2 + item 8.3)	5,695	
8.5	Estimated quarters of funding available (item 8.4 divided item 8.1)	by 3	
	Note: if the entity has reported positive net operating cash flows in item 1.9, figure for the estimated quarters of funding available must be included in iter		
8.6	If item 8.5 is less than 2 quarters, please provide answers to	the following questions:	
	8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?		
	Answer: No. The cash outflow from operating activities in the payment of amounts owing from previous quarters, p to re-occur.		
	8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?		
<ul> <li>Answer: No. No further cash capital raisings are required at this stage.</li> <li>8.6.3 Does the entity expect to be able to continue its operations and to mobjectives and, if so, on what basis?</li> </ul>		his stage.	
		ations and to meet its business	
	Answer: Yes.		
	Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and	18.6.3 above must be answered.	

#### 10. Additional Disclosure

#### **Classes A and B Performance Rights**

Nexion Group Ltd ("NNG" or "Company") has issued 4,383,664 Class A Performance Rights and 5,096,908 Class B Performance Rights (together "Performance Rights"). All Class A Performance Rights expire on 29 January 2025 and all Class B Performance Rights expire on 30 January 2025.

On vesting, each Performance Right converts into one ordinary share in the Company. Class A Performance Rights will vest on the Company achieving a Total Pro-forma Revenue of \$15,000,000 for a financial year ending on or before 30 June 2022 ("Class A Deadline"). Class B Performance Rights will vest on the Company achieving a Total Pro-forma Revenue of \$30,000,000 for a financial year ending on or before 30 June 2023 ("Class B Deadline").

Where the Total Pro-forma Revenue achieved by the Class A and B Deadlines as a percentage of the respective Total Pro-forma Revenue targets is less than 50% then no Performance Rights will vest; or 50% or more then the relevant Performance Rights will vest pro-rata equal to the percentage of Total Pro-forma Revenue achieved by the respective Class A and B Deadlines. Total Pro-forma Revenue for a financial year means the total consolidated revenue for that financial year of NNG plus the pre-acquisition revenue for that financial year of any subsidiaries acquired during that financial year.

Any Performance Rights not vested before their expiry date, will lapse. The Performance Rights have remained on issue since their date of issue.

No Performance Rights have been vested, converted or cancelled since their date of issue. None of the Performance Rights vesting conditions have been met since their date of issue.

### **Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 29 April 2021

Authorised by: Peter Christie, Chairman (Name of body or officer authorising release – see note 4)

#### Notes

- 1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the

[name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".

5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.