



NEXION Group

www.nexiongroup.io

22 June 2021

NEXION (ASX: NNG) hybrid cloud solutions, with IBM Global Technology Services to be launched in New Zealand.

NEXION Group Ltd (**NEXION**) (**ASX: NNG**) will launch NEXION's hybrid cloud solutions, with IBM Global Technology Services IBM GTS (NYSE:IBM) in New Zealand from mid July 2021.

This agreement with IBM Global Technology Services unit and the recently announced agreement with Aryaka to build an SD-WAN network node in Auckland helps underpin the company's international growth plan and the development of globally connected Hybrid Cloud and SDWAN solutions.

The combination of Nexion's local Hybrid Cloud Services and IBM's Multi Cloud Management Services will provide the market with a unique combination of end-to-end managed service outcomes. The combination of these two companies, will offer New Zealand customers with access to local and global networks links and access to global cloud and SDWAN.

NEXION will deploy a hybrid cloud solution which will offer combined enterprise solutions that will be aligned with current offerings in Australia including Hybrid Cloud, Enterprise Networks, Security, Global SDWN, IaaS, enterprise consulting and solution design.

IBM will provide Nexion's New Zealand enterprise clients with flexible and global design and scalable hybrid cloud solutions along with artificial intelligence, automation and security services.

NEXION Group CEO and Co-Founder, Paul Glass said "We are very excited to be expanding our commercial relationship with IBM so shortly after signing our multi-million dollar contract with IBM in Western Australia in February. NEXION looks forward to extending the close partnership and solution offering into New Zealand are we are hopeful of further such partnership arrangements. This partnership continues to underpin our global growth strategy based on key partnerships and to have a company of IBM's caliber select NEXION as a Global Technology Services, GTS Tier 1 partner is testament to a strong alignment."

This announcement has been authorized by the Board of NEXION Group Ltd and by IBM Australia.

For personal use only

Investors

NEXION Group

Investor.relations@nexiongroup.io

Media

M&C Partners Melissa Hamilton

Melissa.hamilton@mcpartners.com.au

About NEXION Group:

NEXION is an information technology service provider that offers compute and data storage equipment as a service that it integrates with Public Cloud services to form a Hybrid Cloud. NEXION Networks Pty Ltd (NEXION Networks) owns and operates Hybrid Cloud infrastructure and provides associated services while NEXION W1 Pty Ltd (NEXION W1) owns and operates a 3 Mega-watt capacity data centre in Perth, Western Australia.

The Company offers private Cloud infrastructure integrated with Public Cloud services to form the NEXION Hybrid Cloud solution it calls OneCloud. NEXION hosts a OneCloud Node in its own data centre in Perth and third-party data centers in other cities and sells capacity to customers on term contracts up to 36-months. NEXION provides project management services to migrate customers to its Hybrid Cloud platform as well as associated equipment and support services for additional fees. The Company also provides SD-WAN to connect customer premises and equipment to its Hybrid Cloud.

NEXION Group ASX:NNG



Global Cloud Elevation without limits

Creating our own global market and our
customers destiny



For personal use only

NEXION Networks: Solutions across the full journey to cloud



At NEXION Group we create advanced technology solutions incorporating Cloud, Networks and Security on a global scale. Through a clearly defined hybrid cloud roll out strategy, aligned with key global leaders such as Aryaka (SDWAN), IBM and with global list of expansion sites, the market is ours to create.

We're not bound to any particular vendor technology platform and our people are able to think very differently about the solutions they build.

As a result, our global clients can challenge the expectations they have of the technology industry... and to think what's next, not what's now.

NEXION Group - what's Next



<https://www.linkedin.com/company/nexiongroup>

Our What, How & Why

What we do...

We create advanced technology solutions incorporating hybrid cloud expansion, SD-WAN and security - on a global scale.

How we do it... (Our point of difference)

We have a disruptive mindset and the character & capability to help our clients challenge the expectations they have of the global technology industry.

Why we do it... (Our belief)

Because we chose to build our market, not follow



NEXION Group Ltd
Level 2, Building C, 355 Scarborough Beach Rd
Osborne Park, WA, 6017, Australia
ABN:48 628 415 887

For personal use only