

Mission Critical Infrastructure Management

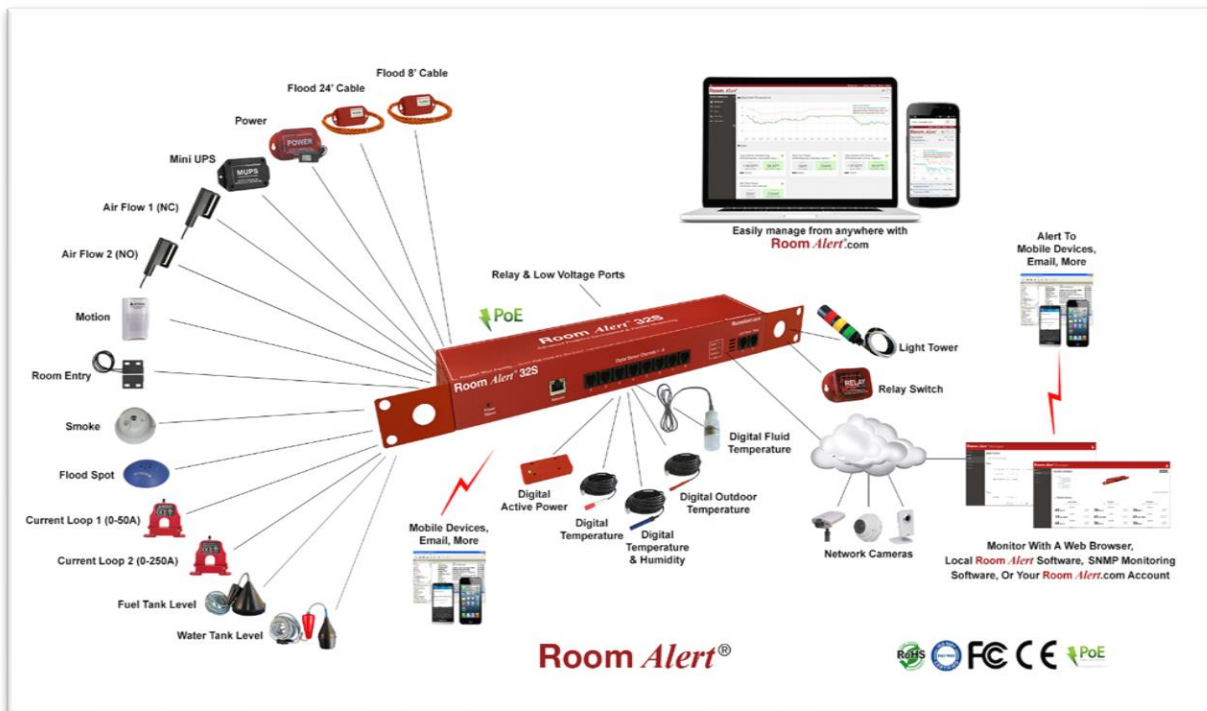
NEXION launches its SmartRooms initiative and online store

NEXION Group Ltd ("NEXION" or "Company") (ASX: NNG), the fast emerging, global Cloud service provider is pleased to announce the addition of mission critical infrastructure monitoring to its solution portfolio. NEXION is leading an industry trend, combining traditional IT monitoring and security to the physical edge by connecting the IT department to facilities management.

Highlights

- NEXION adds a new, rapidly growing revenue stream selling mission critical IIoT solutions.
- NEXION is bridging the gap between cyber security and facility security.
- NEXION adds another US-based technology partner in Australia and New Zealand, as principal distributor of AVTECH Software's range of products.
- NEXION's new e-commerce site to simplify customer purchasing and automate delivery is live.
- Delivering Industrial Internet of Things (IIoT) for all types of mission critical infrastructure.

Thirty percent of all downtime, data loss, and damages organisations face are due to environmental factors. Every organisation monitors their network for security to prevent outages, but how many are monitoring their mission critical infrastructure? NEXION is now providing a single source solution called **SmartRooms** and making it simple to purchase via the www.nexionsmartrooms.com website.



NEXION's focus and core competency is about bridging the gap between cyber security/network monitoring and environmental risks. Beginning with an Australia and New Zealand distributorship with AVTECH Software, NEXION is now providing a single source solution that automatically discovers devices across the network, logs and graphs sensor data, alerts users when environmental events occur or thresholds are passed, and allows reporting, auto response, and more. Automatic corrective actions resolve issues for a lights-out response, allowing 'Disaster Prevention' instead of 'Disaster Recovery'.

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According to Gartner¹, the enterprise IoT platform market will grow to USD \$7.6 billion in 2024 with a 31% CAGR. Growth is driven by both on-premises and cloud deployments by the manufacturing, transportation and utility verticals, among other sectors. IoT PaaS is set to be the key enabler of IoT digital scenarios.

1.. Gartner Research, Forecast Analysis: Enterprise IoT Platforms, World-wide published 20 April 2020

To facilitate ease of purchase and accelerate order-to-cash, NEXION this week launched its www.nexionsmartrooms.com website that offers a comprehensive range of products for monitoring work environment risk factors such as temperature, fluid levels, airflow, humidity, access/egress and more.

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NEXION SmartRooms HOME PRODUCTS SOLUTIONS 1 SHOPPING CART

Room Alert PRO Offers Enhanced Secure Monitoring

SSL, SNMP v3, HTTPS, 2048-bit encryption and more in leading edge environment monitor.

SHOP NOW

An Australian Company providing smart monitoring solutions

30% of all downtime, data loss, and damages an organization will face are due to environmental factors. Every organization monitors their network for security to prevent outages, however how many are monitoring their facility's environment?

Room Alert is Made in the USA, GSA Approved & TAA Compliant, and is trusted by users in over 185 countries to prevent downtime and data loss, and you should too. Don't let a broken HVAC unit, construction accident, failed sump pump or power loss cause costly damages to your facility. Room Alert is environment monitoring made easy... don't wait until it's too late!

- TEMPERATURE**
High heat caused by a broken HVAC unit, or cold storage temperatures rising due to a failed unit can spell disaster.
- HUMIDITY**
High humidity can cause sensitive equipment to fail, while low humidity can cause static discharge & data loss.
- POWER LOSS**
Unexpected power loss can bring down servers and cause data loss, cold storage units, HVAC and so much more.
- WATER LEAKS**
Statistics show your facility is 10x more likely to suffer from water leak damage than it is from fire or smoke damage.

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What are Industrial IoT Platforms?

Gartner defines the market for industrial Internet of Things (IIoT) platforms as a set of integrated software capabilities. These capabilities span efforts to improve asset management decision making, as well as operational visibility and control for plants, depots, infrastructure and equipment within asset-intensive industries. These efforts also occur within related operating environments of those industries. The IIoT platform may be consumed as a technology suite or as an open and general-purpose application platform, or both in combination. The platform is engineered to support the requirements of safety, security and mission criticality associated with industrial assets and their operating environments. The IIoT platform software that resides on devices — such as, controllers, routers, access points, gateways and edge computing systems — is considered part of a distributed IIoT platform.

About AVTECH Software

AVTECH Software (AVTECH), a private corporation founded in 1988, is a computer hardware and software developer and manufacturer. Their Room Alert[®] products monitor computer rooms, data centers and other facilities for conditions such as temperature, humidity, power, flood / water leakage, smoke / fire, air flow, room entry, motion, cameras and more. AVTECH has over 150,000 end users located in over 185 countries, including organizations in every industry and on every continent. AVTECH products are heavily used by the Fortune 1000, U.S. Government, U.S. Military, banking, telecommunications, energy, silicon and high tech manufacturing, pharmaceuticals, public utilities, defense contractors, publishing, education and organizations of all types and sizes.

TRUSTED BY CUSTOMERS ALL AROUND THE WORLD



About NEXION Group Ltd

NEXION is an information technology service provider that offers network, compute and data storage as-a-service that it integrates with Public Cloud services to form NEXION's hybrid cloud solution called **NEXION OneCloud**. NEXION sells its OneCloud capacity and technology management services to enterprise customers on term contracts up to 60-months. The company's enterprise ICT managed services division offers Technology as a Service across the globe and the new **SmartRooms** IIoT division bridges the gap between cyber security and facility security for mission-critical infrastructure.

www.nexiongroup.io

This announcement has been authorized by the Board of NEXION Group Ltd.

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