

14 June 2022

Company Activities Report

Mid-June Business Update

NEXION continues to deliver strong organic growth and drive global expansion.

NEXION Group Ltd (**NEXION**) (ASX: NNG), the fast emerging, global Hybrid Cloud service provider is pleased to announce a strong mid-quarter trading update.

Highlights

- **Nexion 'whole of satellite' customer sites exceed 150, up from 120 in Q3.**
- **Work-in-hand has increased by \$645,000.00 since start of Q4, demonstrating strong growth in the Hybrid Cloud sector.**
- **Key customers including Hames Sharley and Santos Limited have extended and expanded their NEXION contracted services**
- **Several new customers have signed-on from key industry sectors including Resources, Fire and Safety and Consulting.**
- **NEXION has appointed a Senior Business Development Engineer in Auckland to spearhead new business in the Pacific region.**

Market volatility has negatively impacted technology sector share prices globally but for companies such as NEXION, that deliver enterprise services, the prevailing economic conditions have had no noticeable impact on the core business. NEXION continues to deliver strong revenue growth from our core customer base and new revenue from our initiatives in the satellite communications sector.

NEXION's push into low earth orbit (LEO) satellite services using platforms that include Elon Musk's Starlink system is rapidly reaping rewards with 150 NEXSAT systems contracted, up from 130 to the end of Q3. This has resulted in an increase of monthly recurring revenue in this sector alone of \$35,000 and an initial total contracted value of \$500,000 over 12 months. NEXION is **continuing to see rapid up** take-up of our NEXTSAT satellite service and a subsequent uptick in managed services as NEXION integrates Starlink into the Customers' networks.

NEXION'S NEXSAT product combines LEO and GEO satellite services with 4G, security and Hybrid Cloud integration to deliver a step-change in price and performance for remote communications.

This quarter to-date, NEXION secured several individual up-front project work contracts across all its key solutions, to a total value of \$645,000. Customers including Hames Sharley and Santos Limited increased their spend with NEXION across Hybrid Cloud, SD-WAN and network security and are testament to NEXION's capability in the enterprise information technology delivery space.

Individual contracts referred to in this announcement are not material on their own, however their combined effect demonstrates continued growth.

With COVID travel restrictions behind us, NEXION has re-ignited its global expansion plans, starting with NEXION Pacific Pty Ltd that encompasses New Zealand, the Pacific Islands and East Coast Australia. **NEXION Pacific Pty Ltd** has appointed a senior systems architect with extensive business

development experience starting July 2022 to lead new enterprise-scale business opportunities from Auckland.

With the NEXION Pacific foundation set, NEXION is actively seeking New Zealand based acquisition opportunities to bolster its in-country technical delivery capability.

NEXION is currently pursuing opportunities in Canada and expects to begin its expansion campaign in that region in Q1 FY23, once NEXION Pacific is established.

Group CEO Paul Glass said:

“It’s disappointing to see NEXION’ share price caught up in the global technology market sector turmoil because the share price doesn’t reflect the level of activity and progress being made on organic growth and growth by acquisition. NEXION is growing rapidly in a market that is somewhat insulated from significant volatility from higher interest rates and inflation and so we continue to press-on with our plans to build a global hybrid cloud network”.

About NEXION Group Ltd

Global Cloud Elevation without limits

Creating our own global market and helping our
customers create their destiny

NEXION is an information technology service provider that offers network, compute and data storage as-a-service that it integrates with Public Cloud services to form NEXION’s hybrid cloud solution called **NEXION OneCloud**. NEXION sells its OneCloud capacity and technology management services to enterprise customers on term contracts up to 60-months. The company’s enterprise ICT managed services division offers Technology as a Service across the globe.

This announcement has been authorized by the Board of NEXION Group Ltd.

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NEXION Networks

NEXION SATELLITE SERVICES - NEXSAT

Combining LEO and GEO satellite technologies for remote communities across Australia.



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A GAME CHANGER FOR REMOTE COMMUNITIES

LEO and GEO combinations provides flexible, high-speed, low-latency broadband internet across remote communities across Australia. This is a game changer in the remote communications field as these units will offer less latency and faster/larger speeds for your teams to work.

We cater for all communication needs of small exploration teams to large mining sites where conventional connectivity cannot reach or is not available. Our solutions combine satellite and terrestrial connectivity technologies and have the following capabilities:

- ✓ In house dedicated satellite engineers
- ✓ Truly global end to end VSAT network with multi layered cyber security controls
- ✓ Optimized performance and data management capabilities
- ✓ CIR and MIR that guarantees bandwidth and contention
- ✓ Automatic satellite power adjustment ensuring reliable connectivity, even in harsh weather conditions
- ✓ Unlimited usage plans
- ✓ Best in breed technology



LEO Packages available include:

NextSat-WiFi

- BOM
- LEO Antenna
- WiFi adaptor/ AP

NextSat-RoadCase

- LEO Antenna
- Ruggedized case
- UPS
- WiFi Adaptor/AP

NextSAT-SD-WAN

- LEO Antenna
- Ruggedized Case
- UPS
- SD-WAN with 4G backup